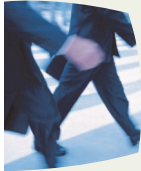




► IT STRATEGY - ALIGN IT STRATEGY WITH THE BUSINESS DIRECTION; CIO ADVISORY SERVICE FOR CORPORATE ENTERPRISES



► TRANSFORMATION MANAGEMENT - TRANSFER ICT FROM A COST CENTRE TO A BUSINESS ENABLER THAT DELIVERS ON ROI



► OPERATIONAL AND IMPLEMENTATION MANAGEMENT - DELIVER ON PROJECT-ED STRATEGY. RFP PROCESS, CLOUD MIGRATION, ERP/CRP, E-COMMERCE, BUSINESS INTELLIGENCE, BIG DATA

○ ENGAGEMENT

○ RELATIONSHIPS

○ THOUGHT LEADERSHIP

M.E. Services *focus*

ADDRESSING THE SOLUTION NEEDS OF ENTERPRISE CUSTOMERS

M.E. Services are a leading Australian Company that provides a unique offering to the Asia Pacific Market. Founded by ex Corporate ICT Executives, M.E. Services delivers advisory and consultative services based on a proven methodology that provides real business value.

Helping you achieve your business goals

Our focus is to guide our stakeholders to align their IT strategy with the business direction through our proven methodology and disciplined approach.

We engage with your IT providers and the business to build relationships to ensure that change programs are well defined and all risks and dependencies identified and managed. This ensures alignment, delivery and acceptance of the solution in accordance with time, budget and requirements.

Specialising in business transformation and turnaround, we work with our stakeholders to address the priorities and mandates of the organisation such as mergers and acquisitions, divestments and key ITaaS initiatives.

Key engagements in the past include services such as:-

- CIO advisory by ex CIO's from diverse industry and corporate portfolios
- Development and Management of RFP processes for selective sourcing of infrastructure, applications and service desk
- Enterprise Resource Planning (ERP) covering geographically challenging and complex organizational process landscapes
- Programme Management - the test of every change is clear communication, transparent reporting, timely delivery and a deep understanding of the complex interactions between respective stakeholders
- Proven Methodology and disciplined adherence to governance and process



M.E. Services Pty. Ltd
Providing Tomorrow's Technology, Today



Getting the most from our proven methodology

*Proven Methodology
Governance Framework*

Service List

Management Consulting

Business Process Management

Enterprise Resources Planning

Programme Management

Request for Proposal

Business Intelligence

ITaaS

STRATEGY

- Assessment of the current state of operation
- Formulation of a new IT Strategy
- Alignment with Business Direction
- Quality Assurance
- Challenge & Build

TRANSFORMATION

- Mergers / Acquisitions
- Divestments
- Burning Platform for change
- Organisational / Cultural Development
- Processes and Systems

OPERATIONAL

- Service Based Models – (Hybrid - Onshore/Offshore)
- Environmental
- Innovation & Integration
- Total Cost of Ownership
- Commercial Management

SMARTER ICT: Methodology & Process



STRATEGY

TRANSFORMATION

OPERATION



Case Studies

Go To Market Strategy

The overview - A global manufacturer operating in Australia and New Zealand is experiencing exponential business growth in Australia and SE Asia. The existing infrastructure is piecemeal, fragmented and cannot sustain the expected growth over the next 2 years. This poses considerable risk to the viability of their growth plans.

The challenge - Escalating and un-budgeted ICT costs; Poor vendor management; Poor Account Management; Poorly designed ICT environment, systems and processes to cope with the accelerated growth of the business; Lack of strategy;

The solution - Go to market RFP for certain ICT functions and telecommunications; Formulation of a Strategy that aligns with the Business Strategy; Provision of a Roadmap for change; Provision of Technical Specifications ensuring delivery on business and service requirements; Outsourcing of IT support and Service Desk;

The services - Business Requirements and Alignment to Solution Design; Design specification developed for all ICT environments; Development of RFP and subsequent release to the market; End to End Project Management; Intranet Application Design, Development, Implementation and Go-live Support;

The results - Reduced spend on ICT with defined costs for the next two years; Restructure of ICT team to align roles with leadership and planning for the future; Sustainable ICT infrastructure to enable and sustain business growth.

Current State Assessment

The overview - The misalignment between the growth in business and the under resourcing of the IT department resulted in considerable risk and exposure to the business. This not only caused regular disruptions to normal operation, it posed considerable hindrance to the company's ability to grow.

The challenge - Organisations inability to accurately forecast the ICT budget for the next few years; Fit for purpose and future proofing expenditure for sustainable business growth; Systems are not agile or flexible; Systems are not scalable, stable, and robust; IT staff mismatch with user population and expectation;

The solution - Conduct a current state assessment of the existing ICT environment to establish a true baseline of performance; Formulation of a Strategy that aligns with Business direction; Provision of a Change Roadmap; Solution Investment schedule;

The services - Full current state assessment and documentation; End state high level competitive market benchmarking; Programme Management with commitment to investment and scheduled delivery;

The results - Determination that IT team and the existing service providers needs to be restructured to align with the business direction; ICT infrastructure is predominantly end of life or nearing end of life and requires refresh; Current State environment accepted and understood; New End State defined, with known and manageable phases of delivery including the Total Cost of Ownership.